

# Capabilities Statement



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## SUMMARY

Our team members have an average 20 years' experience within healthcare

Well Solutions Group is a specialized, proven consulting firm committed to clients' continuous product transformation and improvement in healthcare.

**What we do:** We drive analytically based innovation, strategy and operational excellence focused on reducing Healthcare costs.

**Backgrounds:** Health plans, pharmacy and specialty benefits management firms, and providers for Medicare, Medicaid and Commercial populations.

**Our Goal for You:** We aim to simplify and streamline strategic, operational, and analytical challenges.

## OVERVIEW OF SERVICES

### Consulting Solutions

#### DEEP & BROAD HEALTHCARE EXPERIENCE

**Healthcare Cost Management** Fraud Waste and Abuse/ Payment Integrity, Claim Accuracy, Quality & Affordability Programs, Claim Process and Scalability, Clinical Programs

**Risk Arrangements** Care Bundles, ACO, Capitation, and Network Agreements

**Product / Service Development** Market / Product Evaluation & Launch, Prospective Sales, Product Performance

**Healthcare Analytics & Metrics** Value & Savings Model, Trends & Forecast, Opportunity Analysis

**Operational Performance** Operational Insight, KPI, Capacity, Scalability, Staffing Models, Forecasting

**Clinical Quality** Utilization Management, Quality Measures: HEDIS, Stars, Episode Grouping, Post Acute Care

#### PAST PERFORMANCE

Anthem Blue Cross Blue Shield, Virginia Beach, VA

Oncology Resources Network, Melbourne FL

Prime Therapeutics, Bloomington MN

EviCore, Nashville TN

New Century Health, Boston MA

Valence Health, Chicago IL

Episode Solutions, TN

Western Providers, Rapid City SD

MOBĒ, Plymouth MN

Medica Health, Plymouth MN

#### COMPANY DATA

Established 2012

The Well Consulting, LLC



State of MN

dba Well Solutions Group

Certified Woman Business Enterprise

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## TESTIMONIALS

“Well Solutions Group is the only firm that has delivered high caliber talent against tight timelines. Their level of collaboration and expertise is unmatched.” – **Susan Hames, COO MOBĒ, LLC**

“Well Solutions Group has Healthcare Analytics experience. Period. Flexible, knowledgeable senior level talent. I would recommend them for any large enterprise level project...you won't be disappointed.” – **Trent Seashore, VP Enterprise Analytics Prime Therapeutics, LLC**

“Great team. Great breadth and depth of healthcare experience. We definitely got a lot of value out of working with Well Solutions Group. I definitely would leverage their talents again.” – **Ken Van Cara, President Bundled Payments and Post Acute Care Evicore**

“Well Solutions Group gives me access to some of the brightest minds in healthcare. Their flexible engagement model makes it easy to tap into their talent on an ‘as needed’ basis, which has been critical to us as a start-up company.” - **Kelly Blair, Chief Operating Officer, Oncology Resource Networks**

“Well Solutions Group’s experience directly led to pinpointing our true needs and defining a successful strategy to maximize the opportunity.” – **Senior Director, Reporting and Analytics, National PBM**